

James M. Weaver 615.850.8482 direct james.weaver@wallerlaw.com

May 3, 2016

Jeff Gossage Metropolitan Government of Nashville and Davidson County Suite 112, Lindsley Hall 730 2nd Avenue South Nashville TN 37210

Re: RFQ 899491 – Vehicle Emission Testing Services

Dear Mr. Gossage:

Pursuant to Metropolitan Code Section 4.36.110 our client, Opus Inspection, wishes to appeal your decision to deny their protest which was filed on April 26, 2016.

Specifically, we believe that the RFQ unfairly discriminates against a single potential bidder, Opus Inspection. The reason for this belief is simple. The RFQ requires that the existing "Westbelt Drive station will be closed" and a new station be built in "Area 3," which is as close as 2.7 miles away. The existing Westbelt station is well known by Nashville motorists and received customer volume in line with other stations. The burden, and cost, of closing the Westbelt station unfairly impacts only one potential bidder, Opus Inspection. The effects are a) a significant cost increase as this purpose built station will be demolished and replaced with a new station; b) an inconvenience as motorists for more than 20 years have been accustomed to drive to Westbelt station.

In conclusion, we strongly believe that your denial of our April 26^{th} protest was incorrect and was based on a misinterpretation of our original letter. We therefore respectfully request an in-person hearing at your earliest convenience.

Sincerely

James M. Weaver

EKG/JW